# **BETTO SERAGLINI**

# Gaëlle LE QUILLEC Partner

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Gaëlle Le Quillec is a partner at BETTO SERAGLINI. Gaëlle specializes in international commercial arbitration, with a particular focus on the aviation, defense, energy, construction, leisure, transport and hospitality sectors. She possesses vast experience as counsel in numerous arbitrations under the rules of the most prominent arbitral institutions. She has acquired expertise in investment arbitration proceedings. She is regularly appointed as an arbitrator in international disputes.

Gaëlle Le Quillec also focuses on commercial litigation (commercial contracts, sellers' guarantees, post-M&A litigation) and white-collar crime.

### LANGUAGES

French, English

#### PROFESSIONAL EXPERIENCE

Since 2013	Partner.	BETTO SERAGLINI

2008-2012 Counsel, Hogan Lovells

2005-2008 Associate, Cleary Gottlieb Steen & Hamilton LLP (Paris office)

2004-2005 Associate, Cleary Gottlieb Steen & Hamilton LLP (New York office)

2001-2003 Intern and Associate, Gide Loyrette Nouel, Arbitration Department

#### **EDUCATION**

2006	New York, Bar Admission
2004	LL.M., International Legal Studies, Georgetown University Law Center Washington, D.C.
2003	Paris, Bar Admission
2000	DESS in Litigation, Arbitration and Alternative Dispute Resolution, University of Paris II (Panthéon-Assas)

1999 DEA in Contract and Business Law, University of Lille II

1998 Maîtrise in Private Law, University of Paris I (Panthéon-Sorbonne)

# **PROFILE**

Member of the ICC Task Force on Arbitration of Climate Change Related Disputes

Former Member of the Paris Bar Council

2016: Secretary of the International Commission of the Paris Bar Council

2017: Secretary of the Deontology Commission of the Paris Bar Council

Member of the ICC Young Arbitrators List

Member of the Comité Français de l'Arbitrage

Member of the ICC Business Institute of World Business Law

Member of ArbitralWomen

Member of the International Arbitration Institute (IAI), of the Young International Arbitration Group of the

LCIA, of the Swiss Arbitration Association

Leader of the *Rencontres de l'arbitrage* (Paris international arbitration club)

Moderator of the Arbitrage & ADR List

Speaker on International Commercial Arbitration during seminars hosted by the ICC

#### **RANKINGS**

Décideurs 2018:

"Leading" – Africa Desk – Arbitration & International Litigation

"Excellent" – Litigation & Arbitration – International Arbitration – Mediation / Africa Desk – Oil, Gas, Mining, Natural Resources and Energy

"Recommended" – Africa Desk – Arbitrator

Best Lawyers 2018: International Arbitration Paris, Mediation and Arbitration Paris

Who's Who Legal Arbitration: Future Leaders – Partners, 2017, 2018

Best Lawyers List for France, 2017

Legal 500 EMEA, 2015: "Gaëlle Le Quillec is 'able to think outside the box"

Legal 500 2014: "Gaëlle Le Quillec is able to get at the heart of any dispute and then gradually dismantle the opposition's case"

Best Lawyer 2014: "Gaëlle Le Quillec has been selected by her peers for inclusion in Best Lawyers in France in the practice area of Arbitration and Mediation"

# **CREDENTIALS**

Breach of a supply contract in the Defense sector.

(1,3 billion euros, French law, ICC Paris, English language)

Termination of a cooperation agreement in the Defense sector.

(1,2 billion euros, French law, ICC Paris, French language)

Breach of a joint-venture agreement in the Defense sector.

(180 million dollars, Swiss law, ICC Geneva, English language)

Performance and termination of a contract for a cement plant in Algeria. (60 million euros, French law, ICC Paris, English language)

Breach of a supply contract in the Defense sector. (40 million euros, Singapore law, ICC Paris, English language)

Dispute concerning a large railroad infrastructure project in Northern Africa. (20 million dollars, French law, ICC Paris, French language)

Termination of a commercial lease in the retail sector. (19 million euros, Greek law, ICC Athens, English language)

Post-acquisition dispute pursuant to the exercise of a Put Option Agreement in the maritime sector. (15 million euros, French law, CAMP - Chambre Arbitrale Maritime de Paris, English language)

Breach of a supply contract in the Aeronautic sector. (15 million dollars, English law, ICC Geneva, English language)

Breach of a management contracts in the Hospitality sector. (13 million euros, Tunisian law, ICC Tunis, French language)

Breach of a commercial lease in the hospitality sector. (12 million euros, OHADA law, ICC Paris, French language)

Dispute regarding the termination of a construction contract in Ivory Coast. (10 million euros, French law, ICC Paris, French language)

Breach of maintenance and lease repair agreement in the Aeronautic sector. (10 million dollars, French law, ICC Paris, English language)

Breach of a cooperation agreement in the Aeronautic sector. (5 million dollars, French law, ICC Istanbul, English language)

Dispute regarding a First Demand Bank Guarantee between a French company and a foreign state. (5 million dollars, Paris Court of Appeals)

#### CREDENTIAL AS ARBITRATOR

Gaëlle Le Quillec acts as Sole and co-Arbitrator in numerous commercial & investment arbitrations, both ad-hoc and institutional, in disputes in sectors such as engineering, construction, energy, distribution, hotel management, international sale and high technology.

#### Among others:

Co-arbitrator in an ICC arbitration concerning the mining sector between a company of the Republic of Congo and an Indian company.

Sole arbitrator in a mining sector arbitration between a British Virgin Islands company and a French company concerning the termination of a brokerage contract.

Sole arbitrator in a dispute between a German company and a Moroccan company regarding the breach of a license agreement.

(French law, ICC Paris, French language)

Co-arbitrator in a dispute between a company from the United Arab Emirates company and a company from the Democratic Republic of Congo in the Mining sector. (French law, ICC Paris, French language)

Sole arbitrator in a dispute regarding the breach of a brokerage contract in Sierra Leone. (French law, ICC Paris, English language)

# **PUBLICATIONS**

Juris-Classeur Droit International – Fiches pratiques Lexis Nexis in international arbitration. (with T. Tomasi)

"Le régime méconnu des notifications à un Etat étranger" in J.C.P., G., 2006, I, 147. (with R. Thominette)

"Un consulat ne peut valablement recevoir l'assignation destinée à un Etat étranger auquel il est rattaché", note following Toulouse, Court of Appeal, 9 May 2006 in J.C.P., G., 2007, II, 10021. (with R. Thominette)